

LEE SILBER ON SUCCESSION

NEXT PERSON UP

Having People Ready to Step Up and Step in When Called On

1

Culture. Permission to try new things. Comfortable being uncomfortable. Recognize and reward. Promote growth. Everyone pulling together.

CONFIDENCE / TEAMWORK

2

Coaching. Reverse mentoring. Position swapping and job shadowing. Hands-on training and pressure testing. Opportunities to learn and grow.

TRAINING / MENTORSHIP / OPPORTUNITY

3

Versatility. Handling turnover, peak season, unexpected absences, and rush jobs by hiring and cross training for versatility and a deep depth chart.

HIRING / TRAINING / RETENTION

4

Systems. Creating playbooks, checklists, how-to videos, and automation to make transitions smoother. Forming consistent ways things are done.

PLAYBOOKS / CHECKLISTS / VIDEOS

Lee Silber's book, "New and Improved" features innovative ways to drive change and remain relevant for the long term.



Next



Everything You Want From a Speaker, and More.

LEESILBER.COM

Lee Silber is the founder of five companies, the author of 27 books and ten e-books (Including "New and Improved") and has over 30 years of experience as a professional speaker. This is one of his most popular topics.

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